



JOB OPENING ANNOUNCEMENT

Ref: IITA-HR-NRS2022-002	Position: <ul style="list-style-type: none">• Market System/Value Chain Advisor
Location: Abuja	Recruitment Type: National (1-year renewable contract)
Date Posted: 22 February 2022	Closing Date: 8 March 2022

The International Institute of Tropical Agriculture, on behalf of HarvestPlus, seeks suitable Nigerian for the position below at its country office in Abuja:

Position: Market System/Value Chain Advisor

Contract: 1-year renewable contract

Location: Abuja

DUTIES:

Successful candidate will among other things perform the following duties:

- Technically coordinate, implement, and monitor biofortified crops value chains.
- Support HarvestPlus partners and stakeholders in the implementation of projects and regular project reporting.
- Develop appropriate business models and plans for the implementation and delivery of biofortified crops value chains.
- Specifically work with seed companies to ensure production, distribution, and marketing of biofortified seeds.
- Work with seed companies and agro dealers to ensure access to seeds at state and LGA levels.
- Support seed value chains with demand creation exercises and demos to stimulate demand for biofortified crops.
- Facilitate contractual relationship between producers and aggregators.
- Integrate commodity brokers into the various value chains to support marketing of biofortified produce at the various commodity markets/hubs.
- Coordinate and network with relevant stakeholders/actors operating in the various biofortified value chains.
- Have experience in integration of stakeholders into value chains and be knowledgeable in identifying constraints and strengthening of weak linkages in value chains.
- Provide technical leadership for the implementation of activities using a market systems development approach.
- Build capacity of technical partners and stakeholders to foster market system upgrading.

- Implement diagnostics and assessments to evaluate market opportunities, identify partners, and design project partnerships and activities.
- Provide thought advice for the project implementing area private sector businesses, and other stakeholders in improving the market system.
- Work closely with the field team to strategize and implement activities aligned with the annual HarvestPlus project targets and be experienced in implementing value chain projects in Northern Nigeria.
- Implement value chains in crisis areas and work closely in collaboration with other members of HarvestPlus team.
- Prepare and implement operational plans and budgets for effective engagements with the development, private and public sector.
- Develop and implement technical, organizational and business advisory services and support to the creation of enabling environment.
- Work closely with the state and federal ministries of agriculture to integrate biofortification into their yearly programs.
- Develop and implement advisory services models that will deliver appropriate value chain-wide technical support.
- Have sound knowledge of agricultural extension skills and smallholder capacity building and a focus of inclusive business models.
- Design and support the implementation of specific studies and request for proposals.
- Country specific contributions to monitoring, reporting to monthly, biannual and annual progress reports and evaluation of program activities.
- Prepare, moderate, document meetings and workshops and the organization of field trips as requested.
- Organize and implement field trainings and workshops.
- Coordinate the work of consultants/resource persons;
- Perform any other job-related task as may be assigned by the Supervisor.

QUALIFICATION:

Master in Agricultural Agriculture (Agronomy), Agriculture Extension, Agribusiness Management, Agricultural Economics and Extension, Business Administration, or related field with a minimum of seven (7) years' experience in food business, marketing and technical function or similar role in a well-structured environment or donor funded organization.

COMPETENCIES:

The ideal candidate must:

- Have additional training in the areas of value chain approach, cooperatives / social entrepreneurship, banking and finance, non-governmental organization (NGO) administration, business development services, policy formulation and advocacy ICT will be an advantage.
- Be experience in implementing nutrition sensitive value chains
- Be experienced in agro-industries or development organization to facilitate and promote private sector agricultural development initiatives.

REMUNERATION:

We offer highly competitive salary with equally attractive benefits and excellent working conditions in a pleasant campus environment.

METHOD OF APPLICATION:

Interested applicants should complete the online application attaching detailed cover letter and curriculum vitae saved with their names in Microsoft word format at <https://jobs.iita.org/erecruit> no later than Two Weeks from the date of this publication. The application must include the names and e-mail addresses of three professional referees which must include the applicant's current or previous direct Supervisor and professional colleague.

IITA is an equal opportunity employer and is committed to building a diverse workforce, particularly welcoming applications from women. While all applications will be acknowledged, please note that only shortlisted candidates will be contacted.