

REQUEST FOR EXPRESSIONS OF INTEREST

AFRICAN DEVELOPMENT BANK

Agriculture and Agro-Industry Department (AHAI)
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Request for Expressions of Interest for Senior Consultant on Resource Mobilization – US Public Entities and Foundations

Brief description of the Assignment: Following Dakar 2, the African Development Bank (AfDB) seeks to hire a senior consultant to support the Bank's efforts to mobilize resources from public organizations and private foundations in the United States of America for implementation of the Dakar 2 Compacts. Specifically, the senior consultant will work closely with the Agriculture and Agro-Industry Department and the Bank's Resource Mobilization Department on Financing of the Dakar 2 Compacts.

The primary objective of this consultancy is to support the Bank in developing and implementing a funding strategy that will mobilize resources from public entities and private foundations to implement the **Country Food and Agriculture Delivery Compact** and ensure timely delivery of priority interventions agreed at the Dakar 2 meeting. The Special Envoy on Feed Africa will report directly to Director of the Agriculture and Agro-Industry (AHAI) department to provide strategic advice on mobilization of resources for delivery on the objectives of the Food and Agriculture Delivery Compacts and Presidential Delivery Councils. The Senior consultant will also work closely with the AfDB ecosystem in the region and stakeholders from the public, private and non-governmental sectors. The Special Envoy will serve in this capacity for an initial period of one year.

Department issuing the request: Agriculture and Agro-Industry Department

Place of assignment: The Consultant will work remotely for the duration of the contract.

Duration of the assignment: 12 months

Tentative Date of commencement: 20 June 2023

Detailed Terms of reference for the assignment: [TORs below]

Deadline for applications: 02nd June 2023

Applications to be submitted to: Mr. Martin Fregene on M.FREGENE@AFDB.ORG and copy Ms. Dorra BEN NIRAN on D.BENNIRAN@AFDB.ORG

TERMS OF REFERENCE

Senior Consultant on Resource Mobilization – US Public Entities and Foundations

1. CONTEXT

Background

The Feed Africa Strategy (FAS) of the African Development Bank (2016-2025), also known as Feed Africa was conceived in October 2015 at a High-Level Meeting of senior public and private sector leaders held in Dakar, Senegal, and approved for implementation by the Board of Directors of the Bank May 2016. The Strategy seeks to transform African agriculture into a competitive, inclusive, and agribusiness-oriented sector that creates wealth, improves lives, and secures the environment through an agricultural commodity value chains approach. The Feed Africa Strategy (FAS) aims to end hunger and rural poverty and reduce food imports on the African in ten (10) years from the year of its inception (2016).

After seven years of implementation of Feed Africa, it became evident that unlocking the agricultural potential of the continent by delivering climate smart agricultural technologies to millions of farmers and the creation on an enabling environment of rural infrastructure and policy incentives is possible in a short period of time through strong political will and investment by Development Partners and the private sector. A High-Level Summit of 34 African Heads of State, 75 Ministers and Heads of Development Partner organization was therefore held in Dakar January 22-27 to mobilize political, financial and technical support for agricultural transformation on the continent at scale. Dakar 2, as the meeting was also known as, held 41 **Country Food and Agriculture Delivery Compact** boardrooms to discuss previously prepared documents that outlined production targets for key agricultural staples, a road map to reach those targets, and enabling policies, including support to smallholder farmers, rural infrastructure, value addition and financing frameworks for all actors in agricultural commodity value chains. To ensure accountability for results, a Presidential Delivery Council, to oversee implementation of the Country Food and Agriculture Delivery Compact, was proposed.

Following Dakar 2, the African Development Bank (AfDB) seeks to hire a senior consultant to support the Bank's efforts to mobilize resources from public organizations and private foundations in the United States of America for implementation of the Dakar 2 Compacts. Specifically, the senior consultant will work closely with the Agriculture and Agro-Industry Department and the Bank's Resource Mobilization Department on Financing of the Dakar 2 Compacts.

2. OBJECTIVE OF THE ASSIGNMENT

The primary objective of this consultancy is to support the Bank in developing and implementing a funding strategy that will mobilize resources from public entities and private foundations to implement the **Country Food and Agriculture Delivery Compact** and ensure timely delivery of priority interventions agreed at the Dakar 2 meeting. The Special Envoy on Feed Africa will report directly to Director of the Agriculture and Agro-Industry (AHAI) department to provide strategic advice on mobilization of resources for delivery on the objectives of the Food and Agriculture Delivery Compacts and Presidential Delivery Councils. The Senior consultant will also work closely with the AfDB ecosystem in the region and stakeholders from the public, private and non-governmental sectors. The Special Envoy will serve in this capacity for an initial period of one year.

Other Objectives include:

1. Engage government agencies and private foundations in the US interested in modernization of food systems on the African continent and adaptation of agriculture to climate change on co-financing of the priorities of the Dakar 2 Compacts.
2. Make recommendations on how the Bank can exploit the synergies with other Bank initiatives and funding programs to catalyze additional funding.

3. SCOPE OF WORK

The scope of work will include the following activities:

- Examine all the key documents in relation to Dakar 2 Compacts and the Bank's current resource mobilization strategy.
- Develop a database of key public and private sector foundations, including their strategic areas of priorities, countries of operation/focus, type of funding provided, funding modalities, timelines, and requirements etc.
- Establish a short-list of potential foundations for financing of Dakar 2 Compacts.
- Develop and implement a strategy to mobilize funds from public and private sources.
- Assess the institutional setting and propose the required human, technical, and financial capacity as well as the capacity strengthening needs, if required, for the Bank to increase its access to these funding sources;
- Support the Bank in organizing bilateral meetings with selected foundations on possible financial partnerships.

4. EXPECTED DELIVERABLES

- An inception report taking stock of current funding streams and funding outlook;
- Mapping of donor interests, priorities, funding windows and clear point of actions that should be taken to mobilize the required funds to support of Dakar 2 Compacts.
- A comprehensive resource mobilization strategy that includes overview of the situation, strategies and timebound actions plan to raise funds, institutional and implementation arrangements to deliver the proposed strategy.
- Bilateral meetings organized with selected key public organizations and private foundations on possible co-financing.

5. DURATION OF CONTRACT

The period of performance will be for 12 months.

6. QUALIFICATIONS AND EXPERIENCE

Qualification:

- Masters degree in agriculture, science, humanities, business administration, economics, or other relevant discipline.

- At least 20 years' experience on fund raising and resources mobilization from public and private sources.
- Strong knowledge of government and non-government financing mechanisms in the US.
- The ability to work collaboratively with teams.
- Excellent problem-solving skills and an ability to work within tight deadlines. A commitment to excellence in order to meet high quality standards expected internally and externally.
- Mastery of English, both written and oral; ability to effectively communicate both internally and externally.
- Ability to work independently with minimal supervision.

Experience:

Essential:

- Twenty years of relevant experience in corporate fundraising, preferably in an international setting.
- Proven track record of generating significant funding.
- Experience and expertise in developing and maintaining good relationships with institutional donors or corporations.

Desirable:

- Relevant experience working with AfDB or other Development Partners active on the African continent.
- Knowledge of African context and initiatives.

Competencies:

Behavioral Competencies:

- Capable of working independently as well as being an active team member;
- Respect to Bank's multicultural setting
- Attention to details

Technical Competencies:

- Fundraising and resources mobilization skills
- Excellent writing and communication skills
- Demonstrate numerical and budgetary skills, including preparing fundraising budgets
- Proven track record of writing high quality and funded concepts, proposals, and templates that meet donors' requirements.

7. LOCATION

The Consultant will work remotely for the duration of the contract.

8. REPORTING REQUIREMENTS

The Consultant will report directly to the Director, Agriculture and Agro-Industry.

ANNEX II

Please attach an updated Curriculum Vitae using the template below:

MODEL CURRICULUM VITAE (CV)

Title of the Assignment:

Department:

Surname:

First Name:

Birth Date:

Nationality:

Address:

Country:

Telephone:

E-mail:

Are any of your family members (spouse/partner, father/mother, Brother/sister, Son/daughter, etc. employed in the African Development Bank?)			Yes <input type="checkbox"/> No <input type="checkbox"/> If « Yes », the following data must be provided
Name	Relationship	Organization Unit	Place of Assignment

Language Level	Read	Written	Spoken
English	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent
French	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent
Other (specify)	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent	<input type="checkbox"/> Fair <input type="checkbox"/> Good <input type="checkbox"/> Excellent

Key Qualifications:

Please provide (i) a summary of your experience and training highlighting the most relevant for the proposed assignment, and (ii) the responsibilities which you exercised. Utilize one half-page maximum.

Education (University Level and above only):

Name of University - City - Country	Period		Degree/Diploma Obtained	Main Topic / Major
	From	To		

Professional Training:

Name of Training Institution- City - Country	Type of Training	Period		Certificates or Diploma Obtained
		From	From	

Employment Record:

Begin with your most recent employment. For each job/professional internship, please indicate:

- Name of the Employer
- Type of Activity/Business of the Employer

- Title / Function
- Place of Employment
- Brief Description (three lines maximum) of main accomplishments and responsibilities

Reference:

Please indicate the name and address (incl. e-mail address if available) of three persons with no family relationship with yourself, familiar with your character and titles.

I hereby certify that the responses which I provided above are all, to the best of my knowledge, true, complete and accurate. I acknowledge that an inaccurate statement or essential omission in a personal declaration or another document required by the African Development Bank might result in the rejection of my application, termination of my Contract or any other administrative sanction by the Bank. The African Development Bank may verify any statements which I made in this application.

Date: _____

Signature: